### STRATEGIES:

- **Implement financial reform** that incentivizes revenue generation, equitably distributes central resources, and fairly taxes units for common goods.

- **Simplify processes, policies, and internal controls** for campus partner satisfaction, greater efficiency, and compliance.

- **Support philanthropic and revenue generation efforts** that support core operations.

- **Leverage data for strategic decision making** and institutionalize financial, academic, and human resource data sets for strategic decision making.

- **Build a service oriented model of campus engagement** - Engage campus partners through adoption, acceptance and satisfaction of applications, processes, and tools.

### GOALS:

**FY 2017-18**

<table>
<thead>
<tr>
<th>Financial Reform</th>
<th>Q1</th>
<th>Q2</th>
<th>Q3</th>
<th>Q4</th>
</tr>
</thead>
<tbody>
<tr>
<td>1a1. Overall Finance Review</td>
<td>5%</td>
<td>15%</td>
<td>20%</td>
<td>20%</td>
</tr>
<tr>
<td>1a2. TAS</td>
<td>10%</td>
<td>60%</td>
<td>20%</td>
<td>5%</td>
</tr>
<tr>
<td>1b. Multiyear Budgeting</td>
<td>20%</td>
<td>60%</td>
<td>15%</td>
<td>5%</td>
</tr>
</tbody>
</table>

**Philanthropy/Rev Gen:**

- 2a. FFE Review
  - Q1: 25%
  - Q2: 25%
  - Q3: 25%
  - Q4: 25%

**Simplify Processes:**

- 3a. Business Process
  - Q1: 25%
  - Q2: 25%
  - Q3: 25%
  - Q4: 25%

- 3b. HCP/Actualized Forecast
  - Q1: 50%
  - Q2: 25%
  - Q3: 25%
  - Q4: 0%

- 3c. Budget System
  - Q1: 0%
  - Q2: 25%
  - Q3: 25%
  - Q4: 20%

- 3d. CalAnswers/BAIRS
  - Q1: 15%
  - Q2: 20%
  - Q3: 20%
  - Q4: 20%

- 3e. BIBs/PRT
  - Q1: 10%
  - Q2: 30%
  - Q3: 30%
  - Q4: 30%

**Decision Making:**

- 4a. Finance Digest
  - Q1: 10%
  - Q2: 30%
  - Q3: 30%
  - Q4: 30%

- 4b1. Comp/ABC
  - Q1: 10%
  - Q2: 30%
  - Q3: 30%
  - Q4: 30%

- 4b2. Reserve Analysis
  - Q1: 10%
  - Q2: 30%
  - Q3: 30%
  - Q4: 30%

- 4b3. Cal Answers Financials
  - Q1: 10%
  - Q2: 30%
  - Q3: 30%
  - Q4: 30%

- 4c. Capital Fin Plan
  - Q1: 10%
  - Q2: 30%
  - Q3: 30%
  - Q4: 30%

- 4d1. Enrollment modeling
  - Q1: 10%
  - Q2: 30%
  - Q3: 30%
  - Q4: 30%

### CALENDAR 2017-18 PLANS:

1a1. Implement Finance Reform to align incentives, simplify the budgeting/allocation process, and rationalize common good taxation (Bain-Chekali, 6/18)

1a2. TAS Development Project (Blaise-dale Sloan, 2/18)

1b. Multi-year Budgeting (Bain-Chekali, 12/18)

2a. Reduce hurdles to spending restricted funds: FFE Review and Consolidation Initiative (Wezelman, d’Escoto, 6/18)

2b. Implement Revenue Generation Review and Reporting Process


3b. Simplified HCP and Actualized Forecast (Hallett, 3/18)

3c. Budget Planning Tool Pilot (Sexton, Hallett, 6/2019)

3d. CalAnswers Financials/BAIRS Retirement (Sexton, 8/2018)

3e. BIBS PRT retirement (Bowen, Cernok & Nieters, 6/2018)

4a. Finance Data Digest (Hallett)

4b1. Compensation Data Analysis (Woodson Turman, 6/18)

4b2. Reserve Analysis (Woodson Turman, d’Escoto, 11/17)

4b3. Other Key analysis areas TBD e.g. First Dollar, SSGPDP, PDST, OP Assessments, Tuition etc. (8/18)

4c. Central Budget Management Reporting (Remick, 8/18)

4d. Division Deep Dive Financial Analysis:

  - CSS – (Jiang)
  - Facilities (Jiang)

4e. CalPerformances

5a. Participate in the Development of a Finance Training Strategy (TBD)